

Complete Spice Mixes Blended Spices Pure Spices Papads

| Investment for 300 Sq ft - 700 Sq ft Carpet Commercial Store   |           |           |           |
|--|-----------|-----------|-----------|
| Area   | 300 Sq Ft | 500 Sq Ft | 700 Sq Ft |
| Furniture (storage & shelfing)   | 250,000   | 500,000   | 750,000   |
| Branding - Suhana Signage & Internal Visuals   | 50,000    | 60,000    | 90,000    |
| Equipments (Hardware-Computer, Printer, Bar Code Scanner / CCTV Cameras / Software - Go Frugal Software) | 150,000   | 175,000   | 200,000   |
| Miscellaneous expenses, Licences etc   | 50,000    | 100,000   | 130,000   |
| Capital Expenditure  | 500,000   | 835,000   | 1,170,000 |
| One Time Franchisee Fees (Non Refundable) excluding GST  | 300,000   | 300,000   | 300,000   |
| Security Deposit (Refundable)  | 100,000   | 100,000   | 100,000   |
| Security Deposit - Working Capital   | 200,000   | 200,000   | 200,000   |
| Minimal Royalty @ 2% on Gross Sales irrespective of store size   |           |           |           |
| Investment Required  | 600,000   | 600,000   | 600,000   |
| Approximate Total Capex & Investment   | 1,100,000 | 1,435,000 | 1,770,000 |

## Terms

All Figures are approximate and will vary depending on store size.

Pravin Masalewale reserves the right to change the investment as per the requirement.

Projected Investment doesnot include the cost of real estate, rent deposits, brokerage etc

Service Tax & Other Government taxes, expenses on actuals as applicable.

Franchise will be responsible for all legal formalities, government documentation & licence procurement requirements, such as GST, FSSAI, Shop Act, Health Licence etc

100 percent Replacement Guarantee will be given for Suhana Brands.

Payment Terms will be on advance basis.

Product Margins will be between 30 to 40 percent depending on Category of products sold

Total Square feet area of shop should include storage area.

The above costs exclude GST.

Door step delivery will be provided as per the delivery schedule of store territory.

75% Shelf Space - Suhana & Brands / 25% Shelf Space - Your Brands other than Suhana Competitor products Permitted.

Branding for the first 6 months will be managed by Franchisor.